



# photography school portraits

a company by Van Veen LTD

## About us

We are a small family owned and run company based in Weston Super Mare, North Somerset who pride ourselves on offering a personal service. We are school photographers with passion, energy and a fresh modern approach. Our photographers are young, fun, energetic and CRB checked. Our photos are of a high quality, contemporary style at school photography prices. Parents will receive great value for money on all products including single portraits, packs, gift ideas and something special for the wall.

## What's in it for the Parents?

Our modern class portraits have proved very popular with schools and parents and make a great change from the more traditional class photo. We go to great lengths to create a photo that parents will be proud to display. Our class portraits are taken in small groups of approx 8 children, then merged together to create a great informal class photo. Our class photos start from as little as £12.00. We'll also take your school sports team photos and offer a great selection on school leavers packs.

Parents will be proud to display our individual portraits too. We believe in offering plenty of choice that's why we'll shoot two different individual poses on a modern white background. Our individual portraits are affordable, with single prints, packs and a wide variety of gift ideas on offer to suit all budgets.

Our ordering process is easy via school, phone or on-line. There's even a late order option.

**We hope you like our style. For more information or to make a booking please contact us on 01934 708202. We look forward to showing you just how exciting and rewarding school photography can be.**

**www.tulip-photo.com**  
**Email: info@tulip-photo.com**  
**Tel: 01934 708202**

## What's in it for the school?

Better pictures, which means happier parents. You will receive more commission because more pictures are ordered, and friendly and efficient customer service. Our commission rates are very generous at between 20%-25% for class and individual portraits and 15% commission for Family Portrait Days. (Commission is payable on sales after VAT).

We can shoot formal, informal, or a mixture of both; the choice is yours.

We also offer further benefits such as complimentary staff photos, complimentary class photos for the school and all teaching staff and a complimentary SIMS compatible disc containing all the individual portraits. We now offer smart, modern staff photo boards and staff id badges at very competitive prices. For the added benefit and security of both the parent and the school we print all our portraits in house (including wall art and our wide selection of gifts) on our state of the art Fuji lab.

We also offer schools the option to host one of our very popular Family Portrait Days as a great way to fundraise. There is no admin involved, we will do all the work, and the school will receive commission from all sales.

We will handle as much of the process as you want - we know you have enough to do already!

We are very popular in the Bristol and North Somerset areas, and have built up our customer base mainly by recommendations from teachers and parents.

